

## Data Center Relocation & Data Center Move Expertise

Many IT managers see a Data Center Relocation as simply putting equipment on a rented truck and unloading it at the other end. Anybody can do that, right? In reality, a successful Data Center Relocation is a carefully orchestrated event involving teams of logistics experts, packers, engineering teams, and project managers. Each step must be carefully controlled, and communication is vital. When your organization's infrastructure is on a truck, and all eyes are on you, the difference between hero and goat is often the partner you chose to execute the relocation. The careful selection of a provider for your next Data Center Move or Data Center Relocation is the foundation of your success. Your selection criteria need to examine the handling of data security, system shutdown and deinstallation by qualified hardware technicians, secure logistics, customs management (if required) and qualified hardware technicians that can reinstall and power-up systems, returning them to a stable state. The provider should also have the ability to properly retire (ITAD) selected assets with properly certified downstream partners. Not all Data Center Move providers can effectively do what they say. No doubt, you've heard horror stories of servers being moved in the back of pick-up trucks, low-level techs that have crashed systems at power-up, or retired assets being sold to an uncertified downstream partner that failed to securely erase data before reselling. Your next Data Center Relocation (or simple asset move) can be seamless, without nightmare, when you select a proven partner and minimize vendor selection rooted in "lowest bidder" strategies.

### Cumulus Solutions Group's Mission

With more than 30 years of experience, Cumulus Solutions Group provides discovery, planning and execution leadership for Data Center Migrations, Data Center Relocations, On-Site Data Center Services and IT Asset Disposition (ITAD) for global and US-based clients, across all industry verticals. With an emphasis on proven methodologies and proprietary tools, such as SkyCommand<sup>SM</sup> (its client management portal), the company promises seamless IT infrastructure and IT lifecycle transitions designed to help you sleep at night.



## Data Center Relocations – Service Summary

Cumulus Solutions Group subject matter experts have 30+ years' experience managing Data Center Relocations of all sizes and complexities. Whether your next move includes a few assets between floors, across town/country or globally, to multi-site and multi-country projects that span any length of time, the company's principals have experienced it all. The company provides complete, end-to-end relocations, including consulting, project management, planning, secure transportation, de-install and reinstall services. The company's service is entirely scalable from simple asset moves up to complex relocations which may require additional, as-needed support. Any Relocation Statement of Work can include services such as Site Services (i.e. Smart Hands or IMAC), secure IT Asset Disposition (including recycling/re-purposing) using R2-certified downstream partners. As Relocation expertise is an integral component of any Data Center Migration, company principals have expertise in all aspects of your next data center transition. During Planning phases, company relocation experts work with you to best manage IT assets, with inter-dependencies, to assign Move groups, using its SkyCommand tool. SkyCommand is the company's own, self-built, proprietary Relocation planning tool. When combined with its program leaders' expertise, this tool helps to identify move groups, method and timing. Every step is tracked within SkyCommand and witnessed by client via secure login. Experienced data center hardware engineers (L1-L3) are provided for all physical activities throughout any Data Center Move.

## Data Center Relocations – Service Features

- Managed by seasoned experts, using battle-proven methodologies
- End-to-end support, provided globally (in-country, country-to-country or involving multiple countries), which includes expertise in secure logistics and in-depth, multi-country customs management
- Complete end-to-end support includes: project management, planning, mapping, de-installs, secure pack-and-ship, reinstallation and cabling
- Discovery stage balances information necessary with clients' availability and needed timeline
- Discovery may include onsite audits
- Planning and Execution may include secure IT Asset Disposition (recycling/reselling) with data erasure to DOD standards
- Ensure Data Center Move security (two drivers on every truck, GPS tracking, can hire trailing security team) and chain of custody management
- Hardware inventory is managed and handled by L1-L3 infrastructure engineers
- Discovery, Planning & Execution stages are in-depth, detailed, with contingencies, and focused on defined and intended Relocation outcomes
- The company's SkyCommand tool captures inter-dependency data, schedules/timing statuses and project stage/steps so that any member of your team can witness project successes and provide status reporting to upper management.





## Data Center Relocation – Service Benefits

- Dedicated project managers, designed to simplify communications and ensure accountabilities on behalf of each client
- Globally available and multi-country experience
- Fully insured for liability of high-value IT assets
- Highly experienced program leadership (“been there, done that”). Be sure to check out the bios of the company principals on the About Us page at the website
- Chain of custody expertise with GPS shipment tracking
- Cumulus Solutions Groups’ program experts have built a globally-deployed team of stage/task SMEs to support any Data Center Relocation to maximize efficiency, minimize risk and meet objectives – all designed to help you sleep at night
- Global service reach, remotely managed (as may be necessary during pandemic)
- Secure client access to SkyCommand – feel free to ask for a demo of this proprietary tool

## Message from the Principals

*“Business partnerships and trust are key—that’s why when it comes to client engagement, we want to give each client the time and guidance they deserve. We are a team of IT professionals with over 30+ years of experience in all aspects of data center/infrastructure management. We are committed to leveraging our vast experiences and proven processes to help each client address their most challenging issues. Cumulus Solutions Group provides comprehensive, proven Data Center Relocations solutions from Discovery through Planning and Execution wherever your facilities are located.”*

